

Corangamite

Fast Growth Leadership

Service Offering:

Successful venture capital investment requires excellent management teams at all stages from startup through to full commercialization and exit. The management and leadership skills required at each stage differ significantly, and very few people are able to succeed in all stages.

In an environment where time-to-market issues are paramount and early-stage businesses are being held to highly compressed timelines, the characteristics and tenure of management teams needs to be planned. The appropriate team needs to be in place at the appropriate time, and processes are required for recruitment and transition.

Corangamite specializes in the provision of **Fast Growth Leadership teams** to address the requirements of early-stage companies.

The *Fast Growth Leadership team* utilizes experienced, successful, highenergy leaders who have been involved in multiple start-ups. The *Fast Growth Leadership team* works for the stakeholders by providing transformational leadership to the startup. An environment is created whereby early stage businesses are moved towards commercialization and prepared for more traditional transactional management. In most situations, The Fast Growth Leadership team is required for between 2 and 12 months.

Team structures are flexible, and are carefully customized to the operation. Industry skills have been primarily been gained in service sectors, with a predominance towards information technology and telecommunications companies.

Fees:

Fee structures for provision of these services are flexible. Customized combinations of consulting fees, success fees and equity participation are available.

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