



Corangamite

Venture Divestment

### **Service Offering:**

**"The Balance Sheet Brick":** The venture capital investment of an earlier time often weighs heavily on a corporation's balance sheet. The champion of the investment may well have moved on, and it is often left for the board or senior executive management to write off the investment and quickly divest of the asset. At this point the "balance sheet brick" becomes a P&L disaster.

**"The Wealthy Angel's Expensive Plaything":** Times were good, and the proposal seemed an absolute winner. As time has gone on, prospects continued to look good, and further investment always seemed to be required. But when is the investment not worth pursuing further, and when is it best to consider divesting the troublesome investment.

Corangamite principals and senior executives are experienced operators of start-ups and mature business, with consistent success in creating and divesting early stage companies. To objectively analyze the position of a venture capital investment and the prospects of the company, and where necessary optimally divest the asset requires:

- Knowledge of the early stage funding markets
- Knowledge of the industry
- Understanding of the technology
- Business experience
- Entrepreneurial instinct

Corangamite's teams meet all of the above criteria. They will objectively analyze the prospects and value of your investment and help you attain the best outcome.

### **Fees:**

Fee structures for provision of these services are flexible. Customized combinations of consulting fees, success fees and equity participation are available.

### **Contacts:**

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